



# Miami-Dade County Public Schools

*giving our students the world*

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March 8, 2018

Ladies and Gentlemen:

SUBJECT: Odysseyware Letter of Reference

The Department of Career and Technical Education is pleased to write this letter on behalf of Glynlyon, *dba* Odysseyware Learning Solutions.

Miami-Dade County Public Schools through the Department of Career and Technical Education has been partnering since 2015, a four-year period that has included extensive work to benefit the student population as well as the business community in the Miami-Dade community.

Our collaboration with Odysseyware has allowed the school district to customize its own course to provide thousands of students with an educational curriculum to prepare them for internships. Customization of the curriculum allowed us to include our own criteria with a focus on the professional (soft) skills needed that many of our employers have been asking for success in the workplace. In addition, the online platform has made it much easier to deliver the content to a wide number of students thus making it easier to manage at both the school site and at the district level.

Another aspect of Odysseyware that attracted us to partner was not only the comprehensive portfolio of course offerings in the Career and Technical Education area but the ability to provide a complete platform in the core subjects that are aligned to our state standards.

A priority in working with an education vendor is the level of technical and training support that is provided by the partner. Odysseyware excels in meeting our needs in these two areas. The training provided, either in person or electronically, has been super responsive, professional and comprehensive. In addition, the staff person assigned to the district keeps in touch on a regular basis to check on any program needs and/or concerns.

Miami-Dade County Public Schools is pleased to partner with Odysseyware and we look forward to a continued working relationship as we prepare our students to be future ready.

Sincerely,

Lupe Ferran Diaz, Ph.D.  
Executive Director

# School Board of Brevard County

2700 Judge Fran Jamieson Way • Viera, FL 32940-6601

Desmond K. Blackburn, Ph.D., Superintendent



March 12, 2018

To Whom It May Concern,

This is a letter of support for Odysseyware software. Brevard Public Schools is in our second year of contracted software services with this company and have been very pleased with the functionality of the program, quality of courseware, delivery of training services, and technical assistance we have received from the Odysseyware team.

Currently, we are successfully using this product throughout our district to support middle and high school credit retrieval labs, alternative learning sites, and Department of Juvenile Justice programs. Unlike some software providers we have used in the past, we have experienced very few software interruptions or districtwide outages. Our mid-year report indicates 1,548 students are currently enrolled in classes throughout the district and since August, 1000 courses have been completed and 1500 courses are in progress. The education software is aligned with Florida Standards with the ability to easily customize courses to meet the academic needs of our students. Our assigned district trainer, Nicole Pestano, is nothing short of outstanding. Training days and site visits are well coordinated and tailored to fit the needs of our teachers. In addition, she is always a phone call away when we have questions or concerns about curriculum and support to teachers. The Odysseyware on-line technical support team is very responsive to schools with supporting questions and concerns with the Odysseyware management systems.

In closing, I must add that Janis Williams, Odysseyware sales representative, is highly responsive to the global needs of our district with this software contract and works to ensure that her company supports Brevard Public Schools' need for educational software services.

Please feel free to contact me if you have questions or concerns.

Sincerely,

for

Melissa G. Catechis  
Director Students Services – Students at Risk

Melissa G. Catechis, Director  
Office of Student Services, Students at Risk  
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